

# SLICK CASE STUDY



## Solution

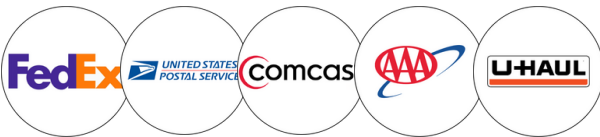
## Challenge

**FedEx Contracted Service Provider (CSP) / Iyengar Delivery** has 30 vehicles which perform last mile deliveries in the northeast. Iyengar operates 6 days per week and must keep vehicles in safe operating condition. Surprise inspections by FedEx or DOT can lead to vehicle *groundings* and lost revenue while the vehicle is repaired.

“Our fleet is our business, but finding high-quality, pro-active onsite maintenance providers that can perform full service is impossible so we CSPs are stuck driving our vehicles to local “mom and pop” shops, only to wait, sometimes weeks, on repairs.”

- Costly - lost time - vehicles taken offline to service
- Using spreadsheets to manage maintenance
- No after-hours support, must rely heavily on spares (added expense)
- Slow, re-active service and repair
- Missed PMs and inspections result in breakdowns and surprise expenses

### Blue-chip Customers:



### Fleet Management Approved:



**Iyengar** replaced its re-active, cumbersome offsite maintenance program with a simple, all-inclusive managed service from Slick featuring mobile onsite services performed after-hours, including a set monthly vehicle inspection schedule. A predictable cadence, each vehicle is inspected and the necessary services are performed to keep the vehicles in compliance with their OEM Service Schedule and in sound operating condition. Any services requiring parts draw from Slick’s local part inventory for rapid turnaround.

### Subscription Bundle:

TruView Fleet Management Portal | Monthly Onsite Inspections | Managed Tires | OEM Service Schedule Compliance | Managed Spare Part Pool | Roadside Assistance

## Results

**Iyengar** is absolutely thrilled with their decision to go with Slick. With increased visibility into their fleet maintenance needs with TruView and regular inspections, PM compliance is up 50%, tire replacements are down 20% with rotations being done consistently, and emergency road calls are down 80%. No more costly shuttling to local shops and waiting! Plus a flat-rated bill means no budget surprises. As well, they were able to sell a few of their high mileage spares that were costly to maintain. Iyengar is making more money because of Slick.

**ABOUT SLICK:** Slick is a technology platform leveraging AI to create a self-healing fleet experience for Customers in over 60 markets. Delivered as a managed services, Slick saves its customers time and money through the combination of proprietary technology and 24x7 mobile services.